2/14/84
A 6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1983

Manufacturers shipped 18,771 mobile/manufactured homes to retail sales locations and permanent sites during December 1983. This was a 17% increase from the 16,026 homes shipped in December 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

## MOBILE/MANUFACTURED HOME PRODUCTION

| | EACH MONTH | | | | CUMULATIVE FOR YEAR | | |
|---|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | | 1982 | 1983 | PERCENTAGE CHANGE |
| JANUARY | 13,894 | 18,109 | +30% | JANUARY | 13,894 | 18,109 | +30% |
| FEBRUARY | 17,199 | 19,683 | +14% | JAN-FEB | 31,093 | 37,792 | +22% |
| MARCH | 22,086 | 25,411 | +15% | JAN-MAR | 53,179 | 63,203 | +19% |
| APRIL | 22,294 | 25,128 | +13% | JAN-APR | 75,473 | 88,331 | +17% |
| MAY | 21,777 | 26,780 | +23% | JAN-MAY | 97,250 | 115,111 | +18% |
| JUNE | 23,640 | 29,536 | +25% | JAN-JUNE | 120,890 | 144,647 | +20% |
| JULY | 19,406 | 23,348 | +20% | JAN-JULY | 140,296 | 167,995 | +20% |
| AUGUST | 22,227 | 30,110 | +35% | JAN-AUG | 162,523 | 198,105 | +22% |
| SEPTEMBER | 21,215 | 28,044 | +32% | JAN-SEPT | 183,738 | 226,149 | +23% |
| OCTOBER | 20,376 | 26,839 | +32% | JAN-OCT | 204,114 | 252,988 | +24% |
| NOVEMBER | 18,791 | 23,505 | +25% | JAN-NOV | 222,905 | 276,493 | +24% |
| DECEMBER | 15,915 | 18,710 | +18% | JAN-DEC | 238,820 | 295,203 | +24% |

## ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

| | EACH MONTH | | | | CUMULATIVE FOR YEAR | | |
|---|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | | 1982 | 1983 | PERCENTAGE CHANGE |
| JANUARY | 13,732 | 17,783 | +30% | JANUARY | 13,732 | 17,783 | +30% |
| FEBRUARY | 17,219 | 19,721 | +15% | JAN-FEB | 30,951 | 37,504 | +21% |
| MARCH | 22,085 | 25,580 | +16% | JAN-MAR | 53,036 | 63,084 | +19% |
| APRIL | 22,423 | 25,166 | +12% | JAN-APR | 75,459 | 88,250 | +17% |
| MAY | 21,788 | 26,951 | +24% | JAN-MAY | 97,247 | 115,201 | +18% |
| JUNE | 23,457 | 29,484 | +26% | JAN-JUNE | 120,704 | 144,685 | +20% |
| JULY | 19,456 | 23,454 | +21% | JAN-JULY | 140,160 | 168,139 | +20% |
| AUGUST | 22,102 | 29,945 | +35% | JAN-AUG | 162,262 | 198,084 | +22% |
| SEPTEMBER | 21,271 | 27,979 | +32% | JAN-SEPT | 183,533 | 226,063 | +23% |
| OCTOBER | 20,346 | 26,712 | +31% | JAN-OCT | 203,879 | 252,775 | +24% |
| NOVEMBER | 18,903 | 23,533 | +24% | JAN-NOV | 222,782 | 276,308 | +24% |
| DECEMBER | 16,026 | 18,771 | +17% | JAN-DEC | 238,808 | 295,079 | +24% |

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

## MANUFACTURER INVENTORY

| | AS A PERCENTAGE OF SAME MONTH PRODUCTION | | | HOMES IN INVENTORY | |
|---|---|---|---|---|---|
| | 1982 | 1983 | | 1982 | 1983 |
| JANUARY | 5.5% | 5.2% | JANUARY | 761 | 937 |
| FEBRUARY | 4.3% | 4.6% | FEBRUARY | 741 | 899 |
| MARCH | 3.4% | 2.9% | MARCH | 742 | 730 |
| APRIL | 2.7% | 2.8% | APRIL | 613 | 692 |
| MAY | 2.8% | 1.9% | MAY | 602 | 521 |
| JUNE | 3.3% | 1.9% | JUNE | 785 | 573 |
| JULY | 3.8% | 2.0% | JULY | 735 | 467 |
| AUGUST | 3.9% | 2.1% | AUGUST | 860 | 632 |
| SEPTEMBER | 3.8% | 2.5% | SEPTEMBER | 804 | 697 |
| OCTOBER | 4.1% | 3.1% | OCTOBER | 834 | 824 |
| NOVEMBER | 3.8% | 3.4% | NOVEMBER | 722 | 796 |
| DECEMBER | 3.8% | 3.9% | DECEMBER | 611 | 735 |

## MOBILE/MANUFACTURED HOME PRODUCTION

| | DECEMBER | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | 1982 | 1983 | PERCENTAGE CHANGE |
| NORTHEAST | 550 | 773 | +41% | 10,566 | 13,221 | +25% |
| CONNECTICUT | 0 | 0 | 0% | 0 | 0 | 0% |
| MAINE * | * | * | --- | * | * | --- |
| MASSACHUSETTS | 0 | 0 | 0% | 0 | 0 | 0% |
| NEW HAMPSHIRE * | * | * | --- | * | * | --- |
| NEW JERSEY | 0 | 0 | 0% | 0 | 0 | 0% |
| NEW YORK * | * | * | --- | * | * | --- |
| PENNSYLVANIA | 550 | 773 | +41% | 10,566 | 13,221 | +25% |
| RHODE ISLAND | 0 | 0 | 0% | 0 | 0 | 0% |
| VERMONT * | * | * | --- | * | * | --- |
| EAST NORTH CENTRAL | 1,223 | 1,624 | +33% | 23,913 | 33,158 | +39% |
| ILLINOIS * | * | * | --- | * | * | --- |
| INDIANA | 1,006 | 1,347 | +34% | 19,458 | 26,065 | +34% |
| MICHIGAN * | * | * | --- | * | * | --- |
| OHIO | 90 | 131 | +46% | 1,481 | 3,262 | NM |
| WISCONSIN | 127 | 146 | +15% | 2,974 | 3,831 | +29% |
| WEST NORTH CENTRAL | 980 | 779 | -21% | 17,229 | 15,394 | -11% |
| IOWA * | * | * | --- | * | * | --- |
| KANSAS | 512 | 336 | -34% | 9,627 | 7,464 | -22% |
| MINNESOTA | 118 | 137 | +16% | 1,852 | 2,793 | +51% |
| MISSOURI | 75 | 70 | -7% | 1,652 | 1,460 | -12% |
| NEBRASKA | 275 | 236 | -14% | 4,098 | 3,677 | -10% |
| NORTH DAKOTA | 0 | 0 | 0% | 0 | 0 | 0% |
| SOUTH DAKOTA * | * | * | --- | * | * | --- |
| SOUTH ATLANTIC | 5,858 | 7,549 | +29% | 74,828 | 97,526 | +30% |
| DELAWARE | 0 | 0 | 0% | 0 | 0 | 0% |
| FLORIDA | 1,888 | 2,209 | +17% | 18,913 | 24,799 | +31% |
| GEORGIA | 2,391 | 3,140 | +31% | 33,998 | 42,298 | +24% |
| MARYLAND * | * | * | --- | * | * | --- |
| NORTH CAROLINA | 1,316 | 1,850 | +41% | 18,584 | 25,118 | +35% |
| SOUTH CAROLINA * | * | * | --- | * | * | --- |
| VIRGINIA | 263 | 350 | +33% | 3,333 | 5,311 | +59% |
| WEST VIRGINIA | 0 | 0 | 0% | 0 | 0 | 0% |
| SOUTH CENTRAL | 5,103 | 5,256 | +3% | 81,206 | 94,410 | +16% |
| ALABAMA | 974 | 1,272 | +31% | 18,688 | 24,818 | +33% |
| ARKANSAS | 228 | 158 | -31% | 3,608 | 3,465 | -4% |
| KENTUCKY * | * | * | --- | * | * | --- |
| LOUISIANA | 170 | 179 | +5% | 3,255 | 3,586 | +10% |
| MISSISSIPPI | 442 | 460 | +4% | 6,030 | 8,107 | +34% |
| OKLAHOMA | 71 | 34 | -52% | 1,143 | 1,050 | -8% |
| TENNESSEE | 492 | 621 | +26% | 7,605 | 10,544 | +39% |
| TEXAS | 2,726 | 2,532 | -7% | 40,877 | 42,840 | +5% |

## MOBILE/MANUFACTURED HOME PRODUCTION

| | DECEMBER | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | 1982 | 1983 | PERCENTAGE CHANGE |
| MOUNTAIN | 782 | 869 | +11% | 10,123 | 13,268 | +31% |
| ARIZONA | 467 | 469 | +0% | 5,392 | 6,815 | +26% |
| COLORADO | 110 | 70 | -36% | 1,468 | 1,540 | +5% |
| IDAHO | 205 | 330 | +61% | 3,263 | 4,913 | +51% |
| MONTANA * | * | * | --- | * | * | --- |
| NEVADA | 0 | 0 | 0% | 0 | 0 | 0% |
| NEW MEXICO | 0 | 0 | 0% | 0 | 0 | 0% |
| UTAH * | * | * | --- | * | * | --- |
| WYOMING * | * | * | --- | * | * | --- |
| PACIFIC | 1,147 | 1,553 | +35% | 16,224 | 22,248 | +37% |
| CALIFORNIA | 702 | 1,018 | +45% | 9,120 | 13,598 | +49% |
| OREGON | 373 | 456 | +22% | 5,848 | 7,079 | +21% |
| WASHINGTON | 72 | [illegible] | +10% | 1,256 | 1,571 | +25% |
| ALASKA * | * | * | --- | * | * | --- |
| HAWAII | 0 | 0 | 0% | 0 | 0 | 0% |
| OTHER (CANADA) | 0 | 0 | 0% | 9 | 0 | NM |
| STATES WITH* | 272 | 307 | +13% | 4,722 | 5,978 | +27% |
| TOTAL PRODUCTION | 15,915 | 18,710 | +18% | 238,820 | 295,203 | +24% |

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

## MOBILE/MANUFACTURED HOME SHIPMENTS

| | DECEMBER | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | 1982 | 1983 | PERCENTAGE CHANGE |
| NORTHEAST | 602 | 859 | +43% | 12,181 | 16,930 | +39% |
| CONNECTICUT | 26 | 22 | -15% | 250 | 290 | +16% |
| MAINE | 36 | 73 | NM | 835 | 1,271 | +52% |
| MASSACHUSETTS | 38 | 47 | +24% | 447 | 716 | +60% |
| NEW HAMPSHIRE | 51 | 62 | +22% | 693 | 1,048 | +51% |
| NEW JERSEY | 35 | 51 | +46% | 497 | 634 | +28% |
| NEW YORK | 180 | 251 | +39% | 3,980 | 5,572 | +40% |
| PENNSYLVANIA | 222 | 336 | +51% | 4,982 | 6,763 | +36% |
| RHODE ISLAND | 1 | 7 | NM | 59 | 163 | NM |
| VERMONT | 13 | 10 | -23% | 438 | 473 | +8% |

## MOBILE/MANUFACTURED HOME SHIPMENTS

| | DECEMBER | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | 1982 | 1983 | PERCENTAGE CHANGE |
| EAST NORTH CENTRAL | 784 | 1,002 | +28% | 14,809 | 22,309 | +51% |
| ILLINOIS | 152 | 186 | +22% | 2,744 | 3,875 | +41% |
| INDIANA | 192 | 220 | +15% | 3,372 | 4,993 | +48% |
| MICHIGAN | 177 | 271 | +53% | 3,036 | 5,028 | +66% |
| OHIO | 163 | 200 | +23% | 3,636 | 5,351 | +47% |
| WISCONSIN | 100 | 125 | +25% | 2,021 | 3,062 | +52% |
| WEST NORTH CENTRAL | 638 | 773 | +21% | 10,302 | 13,656 | +33% |
| IOWA | 64 | 246 | NM | 814 | 1,348 | +66% |
| KANSAS | 173 | 129 | -25% | 2,807 | 2,923 | +4% |
| MINNESOTA | 71 | 86 | +21% | 1,476 | 2,002 | +36% |
| MISSOURI | 211 | 214 | +1% | 2,927 | 4,878 | +67% |
| NEBRASKA | 48 | 27 | -44% | 768 | 922 | +20% |
| NORTH DAKOTA | 41 | 28 | -32% | 912 | 783 | -14% |
| SOUTH DAKOTA | 30 | 43 | +43% | 598 | 800 | +34% |
| SOUTH ATLANTIC | 5,480 | 7,218 | +32% | 68,679 | 94,480 | +38% |
| DELAWARE | 100 | 160 | +60% | 1,287 | 2,210 | +72% |
| FLORIDA | 2,340 | 2,810 | +20% | 24,138 | 31,354 | +30% |
| GEORGIA | 816 | 1,068 | +31% | 12,183 | 15,700 | +29% |
| MARYLAND | 80 | 78 | -2% | 1,114 | 1,307 | +17% |
| NORTH CAROLINA | 1,072 | 1,551 | +45% | 14,523 | 21,796 | +50% |
| SOUTH CAROLINA | 675 | 965 | +43% | 7,786 | 12,344 | +59% |
| VIRGINIA | 303 | 415 | +37% | 4,915 | 6,355 | +29% |
| WEST VIRGINIA | 94 | 171 | +82% | 2,733 | 3,414 | +25% |
| SOUTH CENTRAL | 5,512 | 5,353 | -3% | 91,912 | 97,536 | +6% |
| ALABAMA | 398 | 696 | +75% | 5,732 | 9,837 | +72% |
| ARKANSAS | 220 | 315 | +43% | 3,125 | 5,525 | +77% |
| KENTUCKY | 184 | 237 | +29% | 3,915 | 5,222 | +33% |
| LOUISIANA | 699 | 694 | -1% | 14,205 | 13,611 | -4% |
| MISSISSIPPI | 269 | 340 | +26% | 4,197 | 6,322 | +51% |
| OKLAHOMA | 673 | 392 | -42% | 12,257 | 9,062 | -26% |
| TENNESSEE | 212 | 343 | +62% | 4,608 | 6,053 | +31% |
| TEXAS | 2,857 | 2,336 | -18% | 43,873 | 41,904 | -4% |
| MOUNTAIN | 1,268 | 1,370 | +8% | 17,333 | 20,890 | +21% |
| ARIZONA | 458 | 560 | +22% | 5,108 | 7,150 | +40% |
| COLORADO | 158 | 90 | -43% | 2,198 | 2,094 | -5% |
| IDAHO | 77 | 106 | +38% | 1,190 | 1,793 | +51% |
| MONTANA | 57 | 75 | +32% | 872 | 1,470 | +69% |
| NEVADA | 131 | 119 | -9% | 1,499 | 1,853 | +24% |
| NEW MEXICO | 255 | 292 | +15% | 4,026 | 4,545 | +13% |
| UTAH | 79 | 94 | +19% | 1,318 | 1,326 | +1% |
| WYOMING | 53 | 34 | -36% | 1,122 | 659 | -41% |
| PACIFIC | 977 | 1,394 | +43% | 14,172 | 19,914 | +41% |
| CALIFORNIA | 550 | 791 | +44% | 7,476 | 11,063 | +48% |
| OREGON | 126 | 211 | +67% | 1,856 | 2,698 | +45% |
| WASHINGTON | 301 | 392 | +30% | 4,840 | 6,153 | +27% |

## MOBILE/MANUFACTURED HOME SHIPMENTS

| | DECEMBER | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1982 | 1983 | PERCENTAGE CHANGE | 1982 | 1983 | PERCENTAGE CHANGE |
| ALASKA | 9 | 6 | -33% | 502 | 451 | -10% |
| HAWAII | 0 | 0 | 0% | 0 | 0 | 0% |
| D.C. & U.S. TERR. | 0 | 0 | 0% | 0 | 0 | 0% |
| CUMULATIVE BEGINNING INVENTORY | 722 | 796 | | 8,798 | 8,379 | |
| GOVT. EXPORT | 34 | 0 | | 150 | 534 | |
| TOTAL SHIPMENTS | 16,026 | 18,771 | +17% | 238,808 | 295,079 | +24% |

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

## YEAR-TO-DATE 1983 PRODUCT MIX

| | JAN-DEC SHIPMENTS | | | JAN-DEC PRODUCTION | | |
|---|---|---|---|---|---|---|
| | SINGLE-SECTION | MULTI-SECTION | TOTAL SHIPMENTS | SINGLE-SECTION | MULTI-SECTION | TOTAL PRODUCTION |
| NORTHEAST | 14,533 | 2,397 | 16,930 | 11,158 | 2,063 | 13,221 |
| | 86% | 14% | 100% | 84% | 16% | 100% |
| CONNECTICUT | 251 | 39 | 290 | 0 | 0 | 0 |
| MAINE * | 1,225 | 46 | 1,271 | * | * | * |
| MASSACHUSETTS | 511 | 205 | 716 | 0 | 0 | 0 |
| NEW HAMPSHIRE * | 885 | 163 | 1,048 | * | * | * |
| NEW JERSEY | 410 | 224 | 634 | 0 | 0 | 0 |
| NEW YORK * | 4,740 | 832 | 5,572 | * | * | * |
| PENNSYLVANIA | 5,919 | 844 | 6,763 | 11,158 | 2,063 | 13,221 |
| RHODE ISLAND | 146 | 17 | 163 | 0 | 0 | 0 |
| VERMONT * | 446 | 27 | 473 | * | * | * |
| EAST NORTH CENTRAL | 17,920 | 4,389 | 22,309 | 27,113 | 6,045 | 33,158 |
| | 80% | 20% | 100% | 82% | 18% | 100% |
| ILLINOIS * | 3,015 | 860 | 3,875 | * | * | * |
| INDIANA | 3,951 | 1,042 | 4,993 | 20,557 | 5,508 | 26,065 |
| MICHIGAN * | 3,770 | 1,258 | 5,028 | * | * | * |
| OHIO | 4,282 | 1,069 | 5,351 | 2,963 | 299 | 3,262 |
| WISCONSIN | 2,902 | 160 | 3,062 | 3,593 | 238 | 3,831 |

YEAR-TO-DATE
1983 PRODUCT MIX

| | JAN-DEC SHIPMENTS | | | JAN-DEC PRODUCTION | | |
|---|---|---|---|---|---|---|
| | SINGLE-SECTION | MULTI-SECTION | TOTAL SHIPMENTS | SINGLE-SECTION | MULTI-SECTION | TOTAL PRODUCTION |
| WEST NORTH CENTRAL | 11,322 | 2,334 | 13,656 | 12,795 | 2,599 | 15,394 |
| | 83% | 17% | 100% | 83% | 17% | 100% |
| IOWA * | 1,145 | 203 | 1,348 | * | * | * |
| KANSAS | 2,299 | 624 | 2,923 | 6,612 | 852 | 7,464 |
| MINNESOTA | 1,764 | 238 | 2,002 | 2,455 | 338 | 2,793 |
| MISSOURI | 4,159 | 719 | 4,878 | 912 | 548 | 1,460 |
| NEBRASKA | 707 | 215 | 922 | 2,816 | 861 | 3,677 |
| NORTH DAKOTA | 631 | 152 | 783 | 0 | 0 | 0 |
| SOUTH DAKOTA * | 617 | 183 | 800 | * | * | * |
| SOUTH ATLANTIC | 61,896 | 32,584 | 94,480 | 63,042 | 34,484 | 97,526 |
| | 66% | 34% | 100% | 65% | 35% | 100% |
| DELAWARE | 1,877 | 333 | 2,210 | 0 | 0 | 0 |
| FLORIDA | 14,662 | 16,692 | 31,354 | 10,222 | 14,577 | 24,799 |
| GEORGIA | 9,863 | 5,837 | 15,700 | 27,667 | 14,631 | 42,298 |
| MARYLAND * | 1,071 | 236 | 1,307 | * | * | * |
| NORTH CAROLINA | 17,065 | 4,731 | 21,796 | 20,029 | 5,089 | 25,118 |
| SOUTH CAROLINA * | 9,107 | 3,237 | 12,344 | * | * | * |
| VIRGINIA | 5,404 | 951 | 6,355 | 5,124 | 187 | 5,311 |
| WEST VIRGINIA | 2,847 | 567 | 3,414 | 0 | 0 | 0 |
| SOUTH CENTRAL | 84,499 | 13,037 | 97,536 | 83,119 | 11,291 | 94,410 |
| | 87% | 13% | 100% | 88% | 12% | 100% |
| ALABAMA | 8,255 | 1,582 | 9,837 | 22,369 | 2,449 | 24,818 |
| ARKANSAS | 4,792 | 733 | 5,525 | 3,138 | 327 | 3,465 |
| KENTUCKY * | 4,131 | 1,091 | 5,222 | * | * | * |
| LOUISIANA | 12,765 | 846 | 13,611 | 3,349 | 237 | 3,586 |
| MISSISSIPPI | 5,620 | 702 | 6,322 | 7,937 | 170 | 8,107 |
| OKLAHOMA | 8,039 | 1,023 | 9,062 | 889 | 161 | 1,050 |
| TENNESSEE | 4,955 | 1,098 | 6,053 | 8,623 | 1,921 | 10,544 |
| TEXAS | 35,942 | 5,962 | 41,904 | 36,814 | 6,026 | 42,840 |
| MOUNTAIN | 12,698 | 8,192 | 20,890 | 7,562 | 5,706 | 13,268 |
| | 61% | 39% | 100% | 57% | 43% | 100% |
| ARIZONA | 3,834 | 3,316 | 7,150 | 3,773 | 3,042 | 6,815 |
| COLORADO | 1,347 | 747 | 2,094 | 832 | 708 | 1,540 |
| IDAHO | 943 | 850 | 1,793 | 2,957 | 1,956 | 4,913 |
| MONTANA * | 1,036 | 434 | 1,470 | * | * | * |
| NEVADA | 671 | 1,182 | 1,853 | 0 | 0 | 0 |
| NEW MEXICO | 3,669 | 876 | 4,545 | 0 | 0 | 0 |
| UTAH * | 792 | 534 | 1,326 | * | * | * |
| WYOMING * | 406 | 253 | 659 | * | * | * |
| PACIFIC | 5,990 | 13,924 | 19,914 | 6,738 | 15,510 | 22,248 |
| | 30% | 70% | 100% | 30% | 70% | 100% |
| CALIFORNIA | 2,637 | 8,426 | 11,063 | 3,472 | 10,126 | 13,598 |
| OREGON | 959 | 1,739 | 2,698 | 2,806 | 4,273 | 7,079 |
| WASHINGTON | 2,394 | 3,759 | 6,153 | 460 | 1,111 | 1,571 |

YEAR-TO-DATE
1983 PRODUCT MIX

| | JAN-DEC SHIPMENTS | | | JAN-DEC PRODUCTION | | |
|---|---|---|---|---|---|---|
| | SINGLE-SECTION | MULTI-SECTION | TOTAL SHIPMENTS | SINGLE-SECTION | MULTI-SECTION | TOTAL PRODUCTION |
| ALASKA * | 341 | 110 | 451 | * | * | * |
| HAWAII | 0 | 0 | 0 | 0 | 0 | 0 |
| D.C. & U.S. TERR. | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB TOTAL U.S. | 209,199<br>73% | 76,967<br>27% | 286,166<br>100% | 211,527<br>73% | 77,698<br>27% | 289,225<br>100% |
| GOVT. & EXPORT | 0 | 534 | 534 | | | |
| CUMULATIVE BEGINNING INVENTORY | 6,753 | 1,626 | 8,379 | | | |
| OTHER (CANADA) | | | | 0 | 0 | 0 |
| STATES WITH* | | | | 4,536 | 1,442 | 5,978 |
| TOTAL | 215,952<br>73% | 79,127<br>27% | 295,079<br>100% | 216,063<br>73% | 79,140<br>27% | 295,203<br>100% |

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1983

| STATE | TOTAL SHIP-MENTS | % OF TOTAL | RANK | SINGLE SECTN SHPMNTS | % OF TOTAL | RANK | MULTI SECTN SHPMNTS | % OF TOTAL | RANK |
|---|---|---|---|---|---|---|---|---|---|
| FLORIDA | 2,810 | 15.6% | 1 | 1,243 | 10.0% | 2 | 1,567 | 28.0% | 1 |
| TEXAS | 2,336 | 13.0% | 2 | 1,918 | 15.5% | 1 | 418 | 7.5% | 3 |
| NORTH CAROLINA | 1,551 | 8.6% | 3 | 1,189 | 9.6% | 3 | 362 | 6.5% | 5 |
| GEORGIA | 1,068 | 5.9% | 4 | 658 | 5.3% | 5 | 410 | 7.3% | 4 |
| SOUTH CAROLINA | 965 | 5.4% | 5 | 706 | 5.7% | 4 | 259 | 4.6% | 8 |
| CALIFORNIA | 791 | 4.4% | 6 | 203 | 1.6% | 19 | 588 | 10.5% | 2 |
| ALABAMA | 696 | 3.9% | 7 | 568 | 4.6% | 7 | 128 | 2.3% | 9 |
| LOUISIANA | 694 | 3.9% | 8 | 635 | 5.1% | 6 | 59 | 1.1% | 16 |
| ARIZONA | 560 | 3.1% | 9 | 287 | 2.3% | 12 | 273 | 4.9% | 6 |
| VIRGINIA | 415 | 2.3% | 10 | 353 | 2.9% | 9 | 62 | 1.1% | 14 |
| OKLAHOMA | 392 | 2.2% | 11 | 356 | 2.9% | 8 | 36 | 0.6% | 25 |
| WASHINGTON | 392 | 2.2% | 12 | 130 | 1.1% | 26 | 262 | 4.7% | 7 |
| TENNESSEE | 343 | 1.9% | 13 | 277 | 2.2% | 13 | 66 | 1.2% | 13 |
| MISSISSIPPI | 340 | 1.9% | 14 | 291 | 2.4% | 11 | 49 | 0.9% | 20 |
| PENNSYLVANIA | 336 | 1.9% | 15 | 298 | 2.4% | 10 | 38 | 0.7% | 24 |
| ARKANSAS | 315 | 1.8% | 16 | 263 | 2.1% | 14 | 52 | 0.9% | 18 |
| NEW MEXICO | 292 | 1.6% | 17 | 219 | 1.8% | 16 | 73 | 1.3% | 12 |
| MICHIGAN | 271 | 1.5% | 18 | 210 | 1.7% | 18 | 61 | 1.1% | 15 |
| NEW YORK | 251 | 1.4% | 19 | 217 | 1.8% | 17 | 34 | 0.6% | 28 |
| IOWA | 246 | 1.4% | 20 | 235 | 1.9% | 15 | 11 | 0.2% | 39 |
| KENTUCKY | 237 | 1.3% | 21 | 179 | 1.4% | 21 | 58 | 1.0% | 17 |
| INDIANA | 220 | 1.2% | 22 | 168 | 1.4% | 22 | 52 | 0.9% | 19 |
| MISSOURI | 214 | 1.2% | 23 | 185 | 1.5% | 20 | 29 | 0.5% | 30 |
| OREGON | 211 | 1.2% | 24 | 93 | 0.8% | 30 | 118 | 2.1% | 10 |
| OHIO | 200 | 1.1% | 25 | 152 | 1.2% | 23 | 48 | 0.9% | 21 |
| ILLINOIS | 186 | 1.0% | 26 | 139 | 1.1% | 24 | 47 | 0.8% | 22 |
| WEST VIRGINIA | 171 | 1.0% | 27 | 135 | 1.1% | 25 | 36 | 0.6% | 26 |
| DELAWARE | 160 | 0.9% | 28 | 125 | 1.0% | 27 | 35 | 0.6% | 27 |
| KANSAS | 129 | 0.7% | 29 | 102 | 0.8% | 29 | 27 | 0.5% | 31 |
| WISCONSIN | 125 | 0.7% | 30 | 116 | 0.9% | 28 | 9 | 0.2% | 41 |
| NEVADA | 119 | 0.7% | 31 | 46 | 0.4% | 39 | 73 | 1.3% | 11 |
| IDAHO | 106 | 0.6% | 32 | 65 | 0.5% | 34 | 41 | 0.7% | 23 |
| UTAH | 94 | 0.5% | 33 | 69 | 0.6% | 32 | 25 | 0.4% | 34 |
| COLORADO | 90 | 0.5% | 34 | 61 | 0.5% | 35 | 29 | 0.5% | 29 |
| MINNESOTA | 86 | 0.5% | 35 | 68 | 0.5% | 33 | 18 | 0.3% | 36 |
| MARYLAND | 78 | 0.4% | 36 | 52 | 0.4% | 37 | 26 | 0.5% | 33 |
| MONTANA | 75 | 0.4% | 37 | 55 | 0.4% | 36 | 20 | 0.4% | 35 |
| MAINE | 73 | 0.4% | 38 | 72 | 0.6% | 31 | 1 | 0.0% | 47 |
| NEW HAMPSHIRE | 62 | 0.3% | 39 | 52 | 0.4% | 38 | 10 | 0.2% | 40 |
| NEW JERSEY | 51 | 0.3% | 40 | 24 | 0.2% | 42 | 27 | 0.5% | 32 |
| MASSACHUSETTS | 47 | 0.3% | 41 | 30 | 0.2% | 41 | 17 | 0.3% | 37 |
| SOUTH DAKOTA | 43 | 0.2% | 42 | 35 | 0.3% | 40 | 8 | 0.1% | 44 |
| WYOMING | 34 | 0.2% | 43 | 20 | 0.2% | 45 | 14 | 0.2% | 38 |
| NORTH DAKOTA | 28 | 0.2% | 44 | 20 | 0.2% | 44 | 8 | 0.1% | 43 |
| NEBRASKA | 27 | 0.2% | 45 | 20 | 0.2% | 43 | 7 | 0.1% | 45 |
| CONNECTICUT | 22 | 0.1% | 46 | 14 | 0.1% | 46 | 8 | 0.1% | 42 |
| VERMONT | 10 | 0.1% | 47 | 9 | 0.1% | 47 | 1 | 0.0% | 48 |
| RHODE ISLAND | 7 | 0.0% | 48 | 7 | 0.1% | 48 | 0 | 0.0% | 49 |
| ALASKA | 6 | 0.0% | 49 | 5 | 0.0% | 49 | 1 | 0.0% | 46 |
| | 17,975 | 100.0% | | 12,374 | 100.0% | | 5,601 | 100.0% | |

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING